



Retail & Industrial Solutions

# company profile

R.I.S. is a specialised provider of advanced IT solutions for supply chain management in warehouses, distribution centres and production plants. Our core expertise is in implementing complete solutions to manage the flow of goods and materials. Our mission is to help control and increase stock turnover and establish the position of warehouse logistics as a foundation for business success.

The main business activity of R.I.S covers all key fields of professional project management, from consulting to the redesign and re-engineering processes, analysis, software development, supply and installation of hardware and after sales maintenance services.

Consultation

Analysis

Development

Implementation

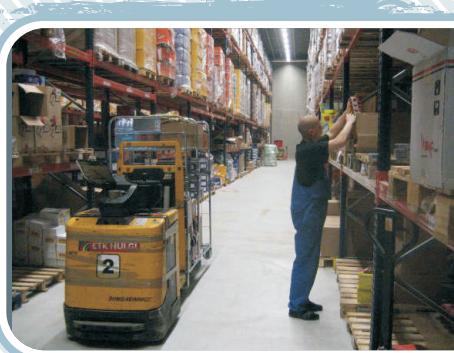
Maintenance

Our most significant value-creating skills are

- Receiving incoming goods and pallets, marking, tracking
- Managing warehouse operations - lot addresses, pallet transfers, forklift management
- Picking outgoing goods according to the clients' orders
- Experience to co-operate with different ERP solutions

## 9 MAIN REASONS TO CHOOSE R.I.S. SERVICES

1. One-stop shopping. You can receive both an advanced IT solution for your process optimisation as well as reliable hardware installed by professionals.
2. Experience in linking "shop floor" solutions with different ERP providers' programmes such as Microsoft Dynamics AX, SAF, Microsoft Dynamics Navision.
3. Reliable standard solutions for Picking Goods for Shipment, Internal Warehouse Logistics, Physical Inventory Count, Receipt of Goods from Manufacturers or Suppliers. The standard solutions are easy to learn and intuitive. Special attention is paid to scalability as well as the ability to track batches and best before information to make user-friendly solutions for food processing companies. The software is available in English, Estonian, Latvian, and Lithuanian.
4. Flexibility. As a client-focused company, we adapt our system to the client's existing software.
5. Fast implementation and installation based on thorough analysis and proper planning minimises the interruption to daily operations.
6. Effective utilisation and post implementation assistance is guaranteed through prompt after-sales service.
7. Extensive Experience. The team of R.I.S. specialists has a total of 50+ years of industry experience.
8. Datalogic, Microsoft, and Motorola have chosen R.I.S as a partner in Estonia.
9. Our ambitious team challenges the leading providers by offering quicker, smarter, reliable, and the efficiently-managed implementation of complex solutions.



## TESTIMONIALS

"When we in Rakvere Meat Processing Plant began to look for a vendor to provide a solution for our paperless logistic center management, we considered several providers. We are happy that we made right choice by choosing R.I.S. over the competition. Their solution looked as excellent on paper as it is in practice. During the two-month period of intense analysis and processes redesign, they easily accommodated all our needs and desires. Their flexibility in project management resulted in a detailed specification providing the most efficient solution for us. We were so impressed by their highly-detailed level of the specification of new processes that we decided to take a risk and change the whole system over one weekend. And it worked! In 36 hours, the three main processes, i.e. the intake of products, managing the flow of products in the warehouse, and picking deliveries were changed completely.

Based on the new logistic center management, we can monitor the output of employees, which has enabled us to introduce results-based compensation packages.

Currently, we enjoy the savings of 22,000 work hours per annum, a 25% increase in productivity, a 20% decrease in client complaints, a 12% saving in employment costs, and a 20% decrease in the quality problems in the warehouse. The investment into new systems has already paid back in its first year. The excellent co-operation with R.I.S and the extremely good results has encouraged us to expand the same system in our Latvian and Lithuanian subsidiaries.

We are very satisfied with the co-operation with R.I.S and would recommend them as partners for all other logistic centers."

Tarmo Rei, Logistics Director, Rakvere Lihakombinaat AS.

"Logistics is the heart of our business in S-Martens. In 2006, we moved the warehouse to a new premises. The new warehouse, with its 25,000 pallet addresses, was significantly larger than the previous one so the management of work flow had to be changed completely. We were late with our own IT system development and happily welcomed the proposal by R.I.S to launch the new system within two months. Their dedication and hard work enabled us to start with new processes the very first day after removal.

We have a perfect overview of the location of products and can manage the forklift driving paths accordingly. The developed system has served us reliably during the last three years and their well-polished after-sales maintenance service has ensured minimal interruption in our processes.

In the last number of years, R.I.S has also provided several new functions to improve warehouse efficiency even further.

We strongly recommend R.I.S as a professional and dedicated partner to any company who has not been able to implement all-in-one business software and needs to improve ERP with WMS functionality.

Jarko Lust, Development Manager, S-MARTEN AS

## ACKNOWLEDGEMENTS

The Warehouse Management System developed by R.I.S. for Rakvere Lihakombinaat (Rakvere Meat Processing Plant) received 2nd place in the Best Logistic Action Competition in 2008 by the Estonian Logistics Association.

## FOR FURTHER INQUIRIES PLEASE CONTACT

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## OUR SATISFIED CLIENTS

Smarten Logistics Center  
ETK Logistics Center  
Rakvere Lihakombinaat - paperless logistics centre management  
Nõo Lihakombinaat  
Tallegg  
Valio

